Credit Concierge

You Run Your Business
While We Help You Manage Your Credit Risk

Credit Concierge provides you with unparalleled, expedited service for assessing the risks of working with other businesses. Your dedicated Concierge will work directly with you to understand your company’s goals, help you set a Credit Scorecard and evaluate credit applications, and keep you alerted when D&B® notices a change in the risk of any of your vendors, suppliers, or partners.

Did you know? The cost of carrying receivables for a company with $50M of receivables and a DSO of 65 days is over $300,000*. Reducing DSO by just 5 days could save that company almost $24,000. Contact us today to learn how Credit Concierge can help you reduce your DSO.

Your dedicated Concierge can help you:

• Evaluate the creditworthiness of prospects, existing customers, suppliers, and business partners based on current and historical company information in D&B’s database
• Establish a documented Credit Scorecard based on your company’s goals and risk tolerance
• Assess credit applications from potential customers, vendors, and suppliers to help you make more informed credit decisions
• Mitigate potential business risks by monitoring the companies you do business with and notifying you when their D&B scores and ratings indicate an increase in likelihood of late or non-payment
• Maintain a healthy cash flow by avoiding the increased risk of payment defaults
• Provide customized customer service to your rejected credit applicants by contacting them on your behalf and fielding questions about why their application was declined

Other services provided in your Credit Concierge service:

• Access to Credit Reporter, including unlimited access to the D&B credit reports of the companies with which you do business, and analysis of every score and rating they contain
• Investigate companies with thin files to help verify critical information within their D&B reports
• Detailed trade risk insight based on D&B scores and ratings

Put A Credit Concierge To Work For You
Contact Us Today

*Cost of carrying receivables = Total Receivables × Interest Rate / 365 days per year × DSO.
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